The Minister of Government Services cordially invites your interest and suggests that you direct inquiries to:

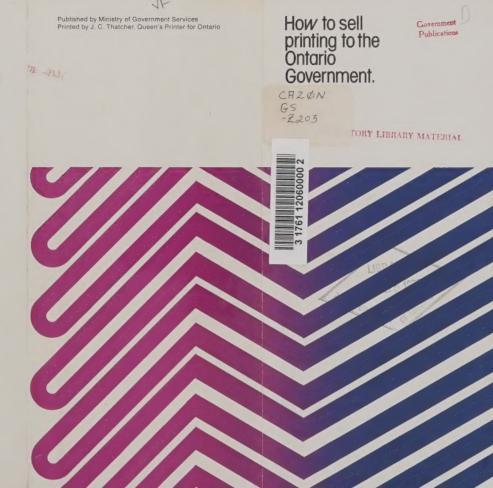
Director, Printing Services Branch Marketed Services Division Ministry of Government Services Ferguson Block, Queen's Park TORONTO, Ontario M7A 1N8

Telephone: (416) 965-2069

The Printing Services Branch markets printing and graphic arts advisory services to all provincial government agencies. In addition, this branch procures printed matter as requested.



Ministry of Government Services



## What are the functions of the Printing Services

- To encourage modern purchasing and marketing practices in the supply of graphic arts services for Ontario Government requirements.
- 2. To arrange for artistic and technical skills and services for provincial government agencies.
- 3. To maintain consistency in setting related prices and standards
- 4. To continue to improve the quality of Ontario
- 5. To act as an agent between commercial printers and graphic arts suppliers and their potential user agencies within the provincial government.

## Does this involve you or your company?

There are approximately 1200 graphic arts suppliers (including printers, trade houses, artists and designers) throughout Ontario on our list. New suppliers are added constantly. You may offer your services by contacting the Printing Services Branch and submitting appropriate details describing the

services you provide, your operating capacities and plant facilities

#### How is the supplier evaluated?

A supplier is evaluated on the strength of competitive price, service and quality of his product.

# Should a prospective supplier make a business call on the government?

By all means, yes. Business calls are always welcome. The Printing Services Branch encourages any supply suggestions that will help serve the public interest and give full value for each tax dollar spent.

### Purchasing Policy:

- To encourage free and competitive enterprise in the market place and give all qualified suppliers an equal opportunity to compete for the Government's business.
- 2. To procure goods and services as economically as possible, while giving full consideration to quality, availability and service.
- 3. To give preference to "Made in Canada" prod-

ucts, while looking to Ontario suppliers to exercise their natural competitive advantages in terms of transportation, sales and service proximity, etc.

- 4. To purchase Government requirements by inviting qualified suppliers to tender on specific items wherever possible.
- 5. To increase sources of supply and improve price competition by purchasing wherever possible according to specifications approved by both Government and trade associations.
- 6. To recognize and give considerations to product improvements and new developments in purchasing techniques.

#### Tendering:

The Printing Services Branch invites tenders for jobs over \$1000. This ensures equitable distribution of business opportunities throughout the province. On business forms, all suppliers listed are asked to bid.

We feel that all Ontario graphic arts industry suppliers should have an equal opportunity to bid on work for the Ontario Government.

